



Euromonitor
International

Spirits in North Macedonia

July 2025

Table of Contents

KEY DATA FINDINGS

2024 DEVELOPMENTS

- Limited growth for spirits amid demographic challenges
- Diageo continues to lead sales
- Convenience is key factor driving spirits distribution

PROSPECTS AND OPPORTUNITIES

- Whisky to drive growth as spirits experiences greater premiumisation
- E-commerce and DTC channels will fuel growth
- Premiumisation and craftsmanship to shape innovation

CATEGORY DATA

- Table 1 - Sales of Spirits by Category: Total Volume 2019-2024
- Table 2 - Sales of Spirits by Category: Total Value 2019-2024
- Table 3 - Sales of Spirits by Category: % Total Volume Growth 2019-2024
- Table 4 - Sales of Spirits by Category: % Total Value Growth 2019-2024
- Table 5 - Sales of Spirits by Off-trade vs On-trade: Volume 2019-2024
- Table 6 - Sales of Spirits by Off-trade vs On-trade: Value 2019-2024
- Table 7 - Sales of Spirits by Off-trade vs On-trade: % Volume Growth 2019-2024
- Table 8 - Sales of Spirits by Off-trade vs On-trade: % Value Growth 2019-2024
- Table 9 - Sales of Dark Rum by Price Platform: % Total Volume 2019-2024
- Table 10 - Sales of White Rum by Price Platform: % Total Volume 2019-2024
- Table 11 - Sales of Other Blended Scotch Whisky by Price Platform: % Total Volume 2019-2024
- Table 12 - Sales of English Gin by Price Platform: % Total Volume 2019-2024
- Table 13 - Sales of Vodka by Price Platform: % Total Volume 2019-2024
- Table 14 - Sales of Vodka by Flavoured vs Non-flavoured: % Total Volume 2019-2024
- Table 15 - GBO Company Shares of Spirits: % Total Volume 2020-2024
- Table 16 - NBO Company Shares of Spirits: % Total Volume 2020-2024
- Table 17 - LBN Brand Shares of Spirits: % Total Volume 2021-2024
- Table 18 - Forecast Sales of Spirits by Category: Total Volume 2024-2029
- Table 19 - Forecast Sales of Spirits by Category: Total Value 2024-2029
- Table 20 - Forecast Sales of Spirits by Category: % Total Volume Growth 2024-2029
- Table 21 - Forecast Sales of Spirits by Category: % Total Value Growth 2024-2029

Alcoholic Drinks in North Macedonia - Industry Overview

EXECUTIVE SUMMARY

- Alcoholic drinks in 2024: The big picture
- 2024 key trends
- Competitive landscape
- Retail developments
- On-trade vs off-trade split
- What next for alcoholic drinks?

MARKET BACKGROUND

- Legislation
- Legal purchasing age and legal drinking age
- Drink driving
- Advertising
- Smoking ban
- Opening hours

On-trade establishments

OPERATING ENVIRONMENT

Contraband/parallel trade

Duty free

Cross-border/private imports

KEY NEW PRODUCT LAUNCHES

Outlook

MARKET INDICATORS

Table 22 - Retail Consumer Expenditure on Alcoholic Drinks 2019-2024

MARKET DATA

Table 23 - Sales of Alcoholic Drinks by Category: Total Volume 2019-2024

Table 24 - Sales of Alcoholic Drinks by Category: Total Value 2019-2024

Table 25 - Sales of Alcoholic Drinks by Category: % Total Volume Growth 2019-2024

Table 26 - Sales of Alcoholic Drinks by Category: % Total Value Growth 2019-2024

Table 27 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: Value 2024

Table 28 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Volume 2024

Table 29 - Sales of Alcoholic Drinks by Category by Off-trade vs On-trade: % Value 2024

Table 30 - GBO Company Shares of Alcoholic Drinks: % Total Volume 2020-2024

Table 31 - Distribution of Alcoholic Drinks by Format: % Off-trade Value 2019-2024

Table 32 - Distribution of Alcoholic Drinks by Format and by Category: % Off-trade Volume 2024

Table 33 - Forecast Sales of Alcoholic Drinks by Category: Total Volume 2024-2029

Table 34 - Forecast Sales of Alcoholic Drinks by Category: Total Value 2024-2029

Table 35 - Forecast Sales of Alcoholic Drinks by Category: % Total Volume Growth 2024-2029

Table 36 - Forecast Sales of Alcoholic Drinks by Category: % Total Value Growth 2024-2029

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SOURCES

Summary 1 - Research Sources

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