



Euromonitor
International

Hot Drinks in Saudi Arabia

November 2025

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EXECUTIVE SUMMARY

Premiumisation in coffee and health trend in tea drive growth

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INDUSTRY PERFORMANCE

Overall solid performance, driven by premiumisation in coffee

Health and wellness shape innovation in tea

Supply constraints and changing consumer preferences weigh on other hot drinks

WHAT'S NEXT?

Coffee expected to continue driving growth as café culture thrives

Further innovation likely as the competition intensifies

Distribution set to be shaped by digitalisation and changing retail dynamics

COMPETITIVE LANDSCAPE

Nestlé invests to enhance its appeal and maintain its sales

Barnies Saudi Arabia sees the strongest retail rise as it expands aggressively

CHANNELS

Food/drink/tobacco specialists sees share growth in coffee

Infrastructure development drives the growth of retail e-commerce

Foodservice continues to take share from retail

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[Coffee in Saudi Arabia](#)

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2025 DEVELOPMENTS

Coffee sees a dynamic value rise as premiumisation continues

INDUSTRY PERFORMANCE

Retail value and volume sales of coffee soar in Saudi Arabia in 2025

Growing consumer demand for quality coffee drives dynamism for fresh coffee

WHAT'S NEXT?

The outlook for coffee in Saudi Arabia is highly positive in both retail and foodservice

Digital, technological, and AI-driven innovations set to come to the forefront in coffee

Legislative developments for the foodservice channel in Saudi Arabia

COMPETITIVE LANDSCAPE

Nestlé strengthens its leadership in coffee thanks to constant development

Barnies Saudi Arabia continues its strong retail rise

New players are emerging despite the intense competition

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Food/drink/tobacco specialists dominates as quality is increasingly important

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[Tea in Saudi Arabia](#)

KEY DATA FINDINGS

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INDUSTRY PERFORMANCE

Retail value sales of tea maintain solid growth in Saudi Arabia in 2025

Consumers turn towards healthier options such as fruit/herbal tea and green tea

WHAT'S NEXT?

Outlook for tea in Saudi Arabia is positive for both retail and foodservice
Digital and technological advancements expected in tea
Legislative, health, and sustainability developments in tea

COMPETITIVE LANDSCAPE

Lipton maintains its leadership of tea due to its diverse product portfolio
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[Other Hot Drinks in Saudi Arabia](#)

KEY DATA FINDINGS

2025 DEVELOPMENTS

Health trend, rising prices, and supply problems negatively impact other hot drinks

INDUSTRY PERFORMANCE

Other hot drinks declines due to high prices and rising health awareness
Decline is also due to supply problems and preference for tea and coffee

WHAT'S NEXT?

Other hot drinks set to see constrained retail growth amid supply challenges and shifting preferences
Digital and technological advancements in other hot drinks
Extension of mandatory nutritional labelling regulations to other hot drinks

COMPETITIVE LANDSCAPE

Other hot drinks continues to be led by Nestlé, and it halts its share decline
Hintz maintains its rising trend, but other hot drinks remains highly fragmented

CHANNELS

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